

ETHIOPIA

ADDIS ABABA — SALE OF PUBLIC LAND OR ASSIMILATED

LAND VALUE
CAPTURE

Sale of land-use rights

DESCRIPTION

Municipalities may sell land-use rights for mainly public land, and have to spend at least 90% of the proceeds on infrastructure.

TRACK RECORD OF THE USE OF THIS INSTRUMENT

Lease at auction increased by a factor of 2 to 80 the revenue the Ethiopian municipalities could earn from the land, compared to administrative negotiation.